Make informed decisions to improve your profitability, treat more patients effectively, whilst enabling all staff to deliver better outcomes.

As a trusted advisor to many public sector organisations, Trustmarque understands that the NHS is under increasing pressure to cut costs whilst delivering better services. Business performance management tools can be an effective way to achieve these key business objectives. But as Gartner estimates that 70-80% of BI projects fail, how can you be confident that your NHS Business Intelligence tools are accurate, effective and that they deliver real results?

With deep analysis that you can trust, Trustmarque’s NHS Business Performance Management solutions enable your staff to make quick, informed decisions which will save you time and money.

As an important national public service, the NHS has a high profile reputation which is often scrutinised. Not only are NHS trusts given tighter budgets, but they are also pressured to reduce A&E waiting time breaches, improve patient care and drive down mortality rates. To achieve these targets, NHS staff need to be able to use data forensically and confidently.

Through our close work with the NHS, Trustmarque has developed specialist IT and Performance expertise centred on healthcare’s highest priorities. By providing accurate, real time data which is easy to access, our NHS Business Intelligence tools have helped NHS Trusts to make the most of the latest technology, enabling them to deliver higher quality care to patients and to reduce costs to meet targets. For example, one customer has saved an estimated £1 million a year by improving efficiencies in theatre through our services.

Features and benefits of the NHS Business Performance Management services include:

- **Analyze existing NHS business intelligence:** assess existing BI tools and identify how to improve them.
- **Data interpretation:** gain quick and clear visibility of your performance across key areas of your organisation, including patient safety and patient flows, as well as treatment in each department and across the Trust.
- **Constructive analysis:** accurate data enables you to construct a clear and on-going improvement strategy which is aligned to your business challenges and objectives.
- **Stakeholder workshops:** work closely with experts to evolve your internal BI capabilities.
- **Cost benefit analysis:** full understanding of the costs involved (actual v tariff) and different NHS business intelligence models available, enabling you to develop a solid business case.

**Additional benefits:**

- **Make important decisions quickly and accurately** with reliable and relevant reporting, saving you time and money.
- **Ensure compliance** by informing around high priority issues such as your alignment with governance and legislative reporting requirements.
- **Achieve real results:** one customer gained an extra 8-10 per cent in bed capacity; the benefit of this to the customer was equivalent to building extra wards, but at a fraction of the cost and time. Along with real time reporting, this additional capacity reduced A&E waiting time breaches by 75 per cent.

For more information about how Trustmarque’s Business Performance services could benefit your organisation, call 0845 210 1500, or speak to your Account Manager.

**Contact Us**

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