

**TRUSTMARQUE**

Part of Capita plc

DESKTOP AND APPLICATION VIRTUALISATION SERVICE

Virtualisation is a crucial way to ensure that your desktop and applications are kept up-to-date and secure, whilst significantly reducing your Total Cost of Ownership (TCO). Trustmarque's Desktop and Application Virtualisation Service provides the first step to an in-depth strategic planning service by evaluating the readiness of an organisation to migrate, which then forms the basis of your business case justification.

With a combination of workshops, Microsoft-provided tools and industry expertise, Trustmarque's service team will analyse your existing desktop estate and the supporting components to produce a report outlining your readiness to migrate. This report will become the baseline for the in-depth and strategic planning of your virtualisation, and is a powerful tool to help justify the reasoning and cost behind your desktop virtualisation project. To implement an effective desktop and application virtualisation project, it is crucial to ensure that your existing backend infrastructure is both solid and scalable. Trustmarque will therefore work with you to identify the strengths and weaknesses in your current infrastructure, highlighting any areas that will need improvement.

Both Trustmarque's desktop virtualisation and application virtualisation frameworks are flexible and can incorporate VDI (Virtual Desktop Infrastructure) or virtual application infrastructure technology from any of the major vendors, including Microsoft, Citrix or VMware. Trustmarque's customer-oriented service will not focus on your choice of vendor, but will instead consider how the vendor technology can be used to deliver the services that your end-users require.

Not only does this service provide technical improvements but, by evaluating existing practices and processes, Trustmarque aims to improve end-user experience in order to increase productivity across your organisation.

The Desktop and Application Virtualisation Service will:

- Reduce deployment risk
- Increase the speed of application virtualisation
- Increase the speed of desktop virtualisation
- Increase operational efficiency
- Reduce total cost of ownership
- Gain a deeper understanding of approaches to virtualisation





Why consider Desktop and Application Virtualisation?

Desktop and Application Virtualisation is a key way to reduce the cost of managing your IT estate (including TCO) long-term, as well as reducing maintenance and energy costs.

This service can help you to:

- Meet cost saving targets
- Streamline practices and processes to improve efficiency
- Support flexible working
- Build a justifiable business case for implementation
- Obtain a detailed report on your existing estate
- Identify if and how to implement your virtualisation project
- Gain deeper understanding of virtualisation for your organisation

Our Desktop and Application Virtualisation Service represents the first step in our broader range of strategic desktop planning services. The costs for the Desktop and Application Virtualisation Service and duration of work are dependent on organisational size, complexity and desktop requirement. Contact your Trustmarque Account Manager for further information or email info@trustmarque.com

Desktop and Application Virtualisation deliverables:

- Written Desktop and Application Virtualisation plan
- Business case justification
- Estimated Return On Investment (ROI) and cost per desktop
- Operational handover and training
- Identification of potential problem areas, including overall suitability for virtualisation

Why Trustmarque?

With significant experience in accelerating desktop and application virtualisation projects, you can be confident that Trustmarque's service team has both the technical expertise and practical delivery skills necessary to successfully plan and implement your virtualisation project. Leveraging this experience, Trustmarque's team allows strategic, long-term planning whilst also meeting any immediate migration requirements as necessary.

