



TRUSTMARQUE'S FASTTRACK READY SERVICE

FastTrack Ready is a Microsoft-funded programme that supports and accelerates your organisation's move to Microsoft 365 and its included technologies - with no additional cost to your business, as it is already part of your Microsoft subscriptions. FastTrack Ready is designed to:

- Remove the challenges and complexity of moving from an on-premise environment to cloud based solutions
- Provide access to our Microsoft certified experts to ensure smooth implementation
- Maximise your investment across your organisation by increasing adoption and productivity

The FastTrack Ready programme provides a technical FastTrack Manager as well as remote guidance from Trustmarque's experts, to ensure you have all the required tools to transform your business both technically and drive user adoption. The remote service can streamline and support the planning, implementation and deployment processes for onboarding Microsoft Cloud Modern Workplace applications.

Why use a FastTrack Ready Partner?

Microsoft recognises the benefits and advantages of using partners to deliver the FastTrack programme. Partners offer the experience, specific regional and business sector related knowledge and have closer relationships with their customers. By using Trustmarque as your FastTrack Ready Partner, you can significantly increase the success of this programme.

Trustmarque has over 30 years' experience of delivering IT solutions. We work closely with your internal teams to ensure they have the expert support to complement your technical and resource capabilities and ultimately reduce the risk of failure and delays.

Features of FastTrack Ready

Expert guidance at no additional cost

- Included in your license subscription
- Industry certified experts available for up to four x one hour long engagements per qualifying technology
- Assistance in creating a success plan to transform your business

Access to specialist tools and resources

- Readiness assessment tools
- FastTrack Manager to guide best practice
- Technical remediation checklist
- Microsoft's adoption and training material
- Ability to apply value-add solutions from Microsoft and Trustmarque to the service to tailor the engagement to your organisation's needs

Acceleration into the Modern Workplace

- Effectively drive value for Microsoft 365 and Microsoft Cloud solutions
- Enable a more efficient, collaborative and productive workforce
- Be prepared for future technologies

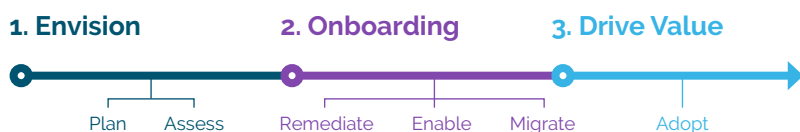




Trustmarque's FastTrack Ready Service

Your teams will receive expert guidance on best practice and have access to tools and resources they need throughout the duration of the initial FastTrack Ready engagement and for the life of the subscription(s).

The service methodology is made up of three core phases:



1. Envision
This can include identifying technical remediations, business adoption strategies and roadmap planning.

2. Onboarding
Trustmarque provides remote guidance on the required technical configuration activities to prepare your IT environments for the initial configuration of eligible services.

3. Drive Value
We support and provide you with assistance to drive business change materials through Microsoft's Resource Library and our own experience.

In addition, FastTrack Ready provides access to Microsoft's Migration Service add-on, for eligible customers, which is delivered via their Microsoft FastTrack Centres. Your Trustmarque FastTrack Manager will support you with the process to migrate content from your on-premises environments and cloud platforms into the Microsoft suite.

FastTrack Ready qualification

1. Enhanced guidance and access to specialist tools for organisations with more than 150 licenses*
2. Enhanced guidance and tools as well as data migration for organisations with greater than 500 licenses*

*Alternative criteria may apply to organisations subject to eligibility

Why select Trustmarque as your FastTrack Ready Partner?

- One of the UK's first FastTrack Ready partners
- Selected by Microsoft because we have:
 - A history of delivering excellence
 - The ability to deliver across multiple disciplines
 - Specialist knowledge of local UK industry sectors
- Work closely with the Microsoft FastTrack Centre
- Experienced in delivering the core FastTrack service
- Provide greater flexibility to tailor the service by customer
- Ability to offer specialist value-added services

