

# EXPLORATION WORKSHOP



## A free consultation to understand your needs

Changing to a cloud centric way of working is the focus of many organisations. But knowing what to migrate and when can be complex. Some workloads are more cloud-ready than others, while other systems may need to be adapted to work in the cloud.

For some organisations, like start-ups and smaller organisations, a cloud first strategy is a more straightforward choice, but for most there is a lot to consider and plan for, such as:

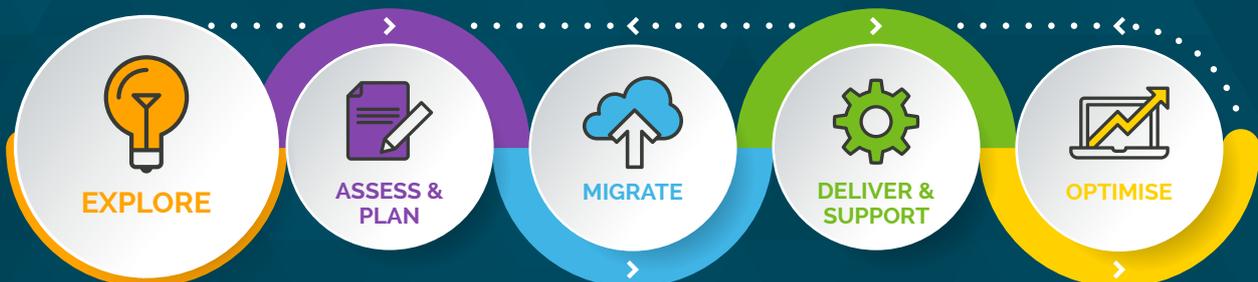
- The direction your organisation wants to take
- Choosing the right cloud product(s)
- Restructuring IT budgets
- Changing licensing models
- Acquiring a new IT skill set
- Assessing compatibility of existing software and hardware

## Your exploration workshop

To help you understand your options we offer an exploration workshop. This is a free consultation that comprises of a two to three hour meeting (in person or online), designed to dive into the detail of your business needs. In the workshops we will:

- Discuss what your organisation is wanting to achieve it terms of cloud data storage
- Make you think about your technology uses and business challenges
- Highlight opportunities for change whether this is utilising the cloud or on premise data centres
- Talk through the benefits of Azure, Microsoft's public cloud platform

## Trustmarque Azure Solutions - Your clear path to the cloud



## Format of the Exploration Workshop



### Explore

During the exploratory stage we want to gain an understanding of your current environment which could include your current:

- Infrastructure (servers, storage, networks, operating systems)
- Applications and databases
- Dependencies between applications and databases
- Identity – RBAC, Group Policies and federation
- Web presence
- Line of Business and sector
- Security posture and infrastructure
- Organisations network connectivity
- Size of organisation and cloud vision (if any)



### Discuss

This part of the session will run through different scenarios and solutions for your specific environment. Ideally this would be a whiteboarding session where all relevant stakeholders can participate.



### Recommend

The end of the session will discuss next steps and recommendations for your business' individual needs. This might follow our methodology of a full assessment of the areas you want to migrate to the Cloud or look at a specific area that is considered a "quick win" including where urgent attention is needed such as cloud security or SQL server refresh.

## Microsoft Azure Solutions by Trustmarque

When it comes to cloud adoption, choosing the correct path for your organisation can be difficult. That is why Trustmarque has developed a tried and tested approach to support your Microsoft Azure adoption and modern data centre strategy.

Our holistic and flexible approach is designed to meet the exact needs of your business to give you the right services at the right time, no matter where you are in your cloud journey.

## Why Trustmarque for Microsoft Azure Solutions?

Trustmarque simplifies and removes the risk from your Microsoft Azure adoption to deliver cloud success for your organisation. Our highly accredited team has a wealth and depth of experience in successfully procuring, building, deploying and managing Azure solutions for many customers in both the public and private sectors.

With a 30-year strong relationship with Microsoft, including a wide range of Gold accreditations, we are perfectly placed to help customers with their cloud workloads in Azure.

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