



TRUSTMARQUE
Part of Capita plc

TRUSTMARQUE HYBRID STORAGE SOLUTIONS

Allow data growth without compromising application performance

Data growth across all sectors is increasing exponentially with over 2.5 quintillion bytes of data is generated worldwide every day. From customer data in retail organisations, to clinical and genomic data, all industries are affected. For example, one study showed that the amount of data generated by organisations in the genomics and proteomics sector can often exceed that of YouTube.

Managing these levels of ever-growing data and planning for them is a huge challenge. Organisations want to harness the limitless scale of the cloud combined with the performance and low latency of on premises solutions. Our hybrid storage solutions allow your data to move seamlessly and securely between on premises storage and cloud, as and when required.

Best of both storage worlds

By taking a hybrid approach to your data storage you can take advantage of the benefits of both cloud and on-premises and improving usability whilst reducing risk.

Scale: Instead of planning and procuring storage for the next five years, buy what you need now and leverage the cloud for scale over a storage life cycle.

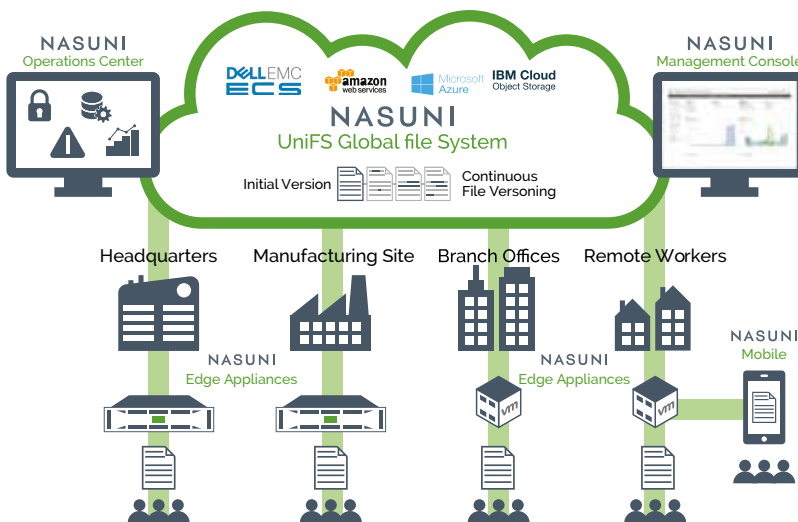
Latency and Performance: Because there is always an on-premises element to our solutions, performance is never an issue and is as good, or better than most on premises solutions.

Analytics: By exposing data to the cloud, the numerous analytics and data platform services of the cloud can be brought to bear on this data, leading to new business insight.

Agile Test and Dev: Store as many snapshots as required for back up, test and dev, without the limitations of a finite storage hardware solution.

Balanced Performance

Each solution has an on-premises element and a cloud. For example, the Nasuni solution has virtual or physical appliances at customer sites and cloud repositories that can be in Azure, AWS or other public clouds. The on-premises elements often act as caching services to ensure end user performance while the less frequently used data remains in the cloud, for the perfect balance of performance and cost.



You can use the Trustmarque Hybrid Storage Solutions to:

1. Use your existing storage solution to back data off to the cloud with our services and technologies
2. Abstract all storage (be it on premises, in public cloud or private cloud) and manage through a single pane of glass
3. Use cloud to replicate your storage for DR, test and dev or back up

Why Trustmarque

Trustmarque help organisations deploy services in the cloud, covering all aspects of datacentre infrastructure including creating a cloud environment that can link to your on-premise servers as a part of a hybrid approach, as well as licensing cost and management. All in one package.

We have strong cloud professional and managed services capabilities around multi cloud, but also have strong partnerships and capabilities around the key hardware vendors involved in these solutions such as NetApp, Nasuni, Dell-EMC and StorCycle. We also have the data and analytics skills to apply these services to our customers data once in the cloud to maximise business benefit.

Our highly accredited teams have a wealth and depth of experience in successfully procuring, building, deploying and managing cloud solutions for customers in both the public and private sectors. Furthermore, Trustmarque's wider Cloud Services team has wide ranging and complimentary set of skills and capabilities, which includes infrastructure and solution architects and BI and analytics specialists.