CloudTeaming with Trustmarque

The evolution of Azure Managed Services is here

The cloud is shifting and cloud excellence may feel out of reach

The cloud is constantly evolving. We know that makes effectively managing your cloud infrastructure to the latest best practice a challenging pursuit. From rapid advances in technology to changes in skills, culture and operations - you need new tools, competencies and tactics to stay ahead.

From rapid advances in technology

- Applications
- Computer
- Network
- Identity and security
- Data and storage
- Management

To changes in skills, culture and operations

- Development
- Operations
- Process
- Automation
- Azure releases
- Lifecycle

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Expand your capabilities with CloudTeaming

Support you can count on. Innovation you can leverage.

CloudTeaming is a new approach to Microsoft Azure management that goes beyond the scope of a traditional Managed Service Provider (MSP). Designed to increase your cloud confidence and compliance, unlock operational excellence and inspire innovation.

Agile partnerships

CloudTeaming is not a one-size fits all solution but benefits from agile partnerships that flex to meet your needs. From hands-on technical advice to full cloud application management, we can empower your teams or completely remove the burden to accelerate your Azure adoption.

DevOps inspired

Leveraging the latest DevOps methodologies, CloudTeaming helps with all areas of Azure from design to migration and optimisation. All services are aligned to the latest industry standards and available in Trustmarque's open source reference architecture **Cloudmarque.**

✓ More freedom and support to accelerate your digital transformation

✓ Connect with cloud experts on-demand 24/7

✓ Reduce the burden of cloud design, migration, management and optimisation

✓ Flexible options built on partnerships and the power to choose what you need and when

✓ Leverage the very latest DevOps methodologies and industry best practice to unlock innovation

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A new range of agile partnerships and managed services

As workloads change and priorities or skills sets alter over time, you have the power to dial up or down the level of support you need.
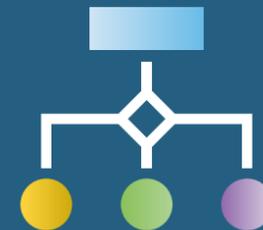
Cloud Kickstarter

For organisations just starting their cloud or DevOps journey

Cloud Pro Connect

For teams that need a little support to accelerate their cloud adoption

Cloud Active Management

For organisations who want to automate and optimise

Cloud App Hosting

For completely offloading the burden of app management

Underpinned by

Cloudmarque open source reference architecture, the knowledge hub for all cloud professionals

Your requirements may change may change but our commitment to help you unleash cloud excellence never will.

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Get started	Accelerated adoption: CloudTeaming partnerships

Cloud Kickstarter

Launch your migration to Azure with DevOps enabled cloud architecture supported by open source tooling to get you off the ground faster.

- One-time initiator to get you started
- Tried and tested methodology deployed by your teams
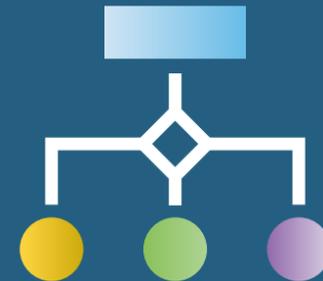- Maintain control of your cloud environment

Cloud Pro Connect

Expand your team and reach out to cloud experts for on-demand help with self-managed Azure environments.
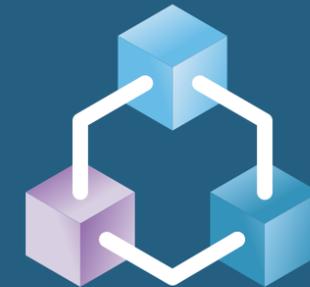
- Boost your internal skills and knowledge
- Access continuously updated Azure reference architecture
- Reduce resolution times with on-demand support

Cloud Active Management

Choose where you need Azure assistance with the flexibility of co-managed or fully partner managed elements.

- Plug skills gaps or lack of time
- Offload operating system management, backup and reporting
- Address neglected workloads or outages

Cloud App Hosting

App hosting made simple as we migrate and manage a full application or service on your behalf.

- Remove the headache of app set-up and management
- End-to-end management
- Fixed cost to migrate and run the app

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Choose your responsibility Vs outsourced management

Offload the burden completely to us, keep total control or hand over selected elements for active management – the choice is yours. We work with you to determine the right fit for your organisation.

Continuous delivery of fully-managed apps
(Supply installation media and we'll manage the rest)

Share responsibility for elements of your cloud
(Update management, triage & alerts)

Ongoing access to people and skills
(Expert access with a callback SLA)

Enviroment creation and setup
(Templated tailored enviroments)

Trustmarque managed

Customer managed

Kickstarter

Pro Connect

Active Management

App Hosting

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Introducing Cloudmarque – the new knowledge hub for cloud professionals

Streamline your cloud management and unlock innovation with Cloudmarque, a free open source cloud reference architecture developed by Trustmarque.

As a CloudTeaming customer you can tap into our cloud expertise with on-demand access to the latest DevOps methodologies including reusable building blocks, rationalised operational processes and management tools.

Designed by our own cloud experts, Cloudmarque helps accelerate new Azure deployments, automate management and ensure you adhere to security best practices and standards.

Cloudmarque has three main open source components

1. Reference Architecture

Describing the characteristics, responsibilities and interfaces of the resources that comprise a cloud estate.
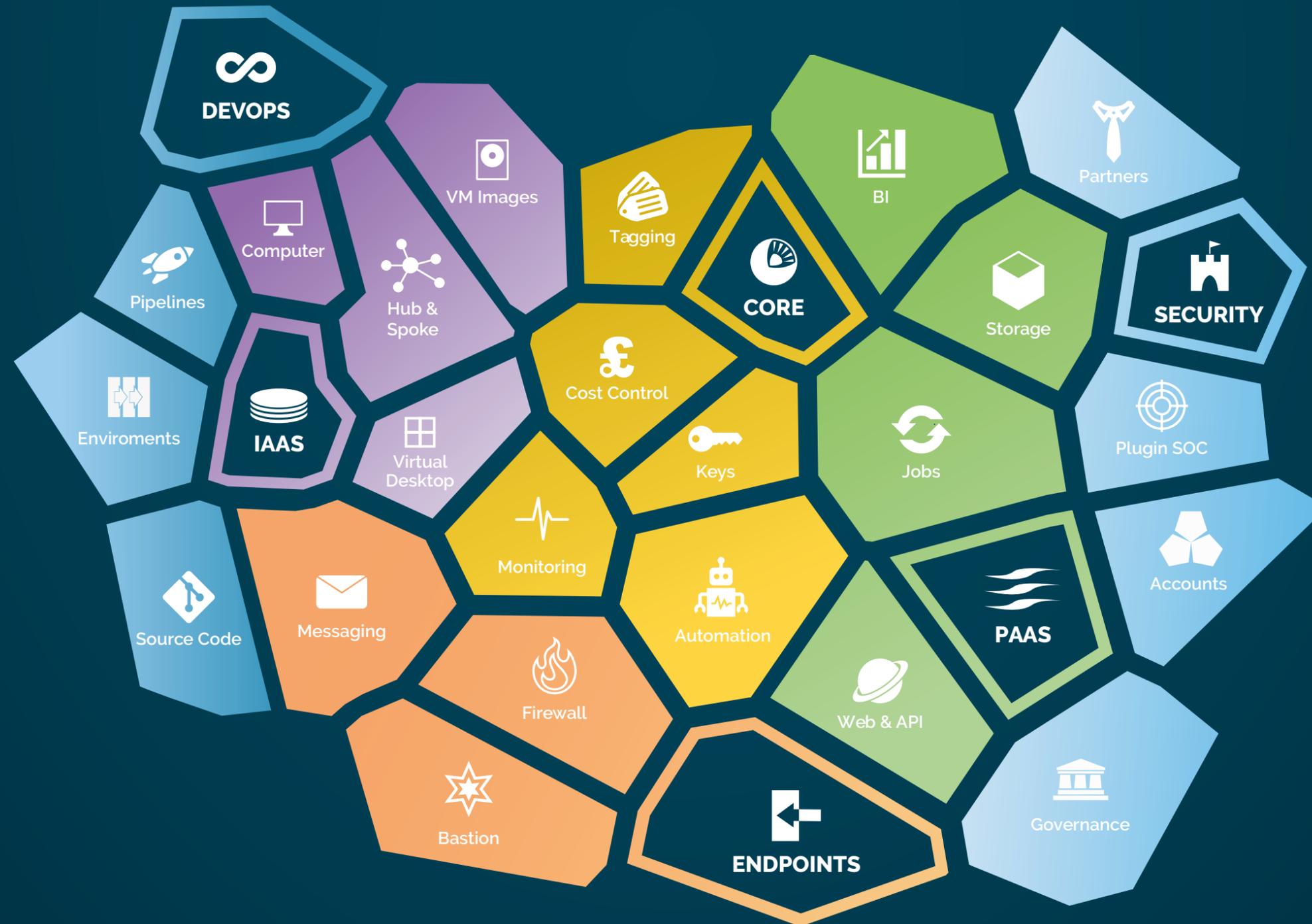
2. Operating Model

Outlining the maintenance activities, roles and operating procedures involved in running a cloud estate. Aligned to Cloudmarque reference architecture.
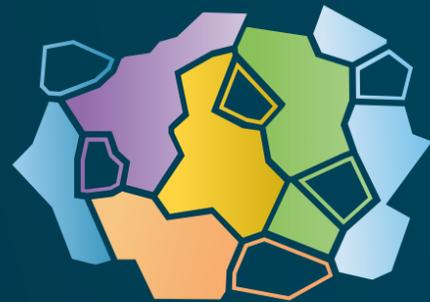
3. Automation Tools

Find helpful tools for automating common tasks.

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Cloudmarque gives you on-demand access to a world of information

With Cloudmarque you can self-serve to:

Design

Learn about high-level architectural components and see how they fit together

Build

Get the tools and follow a tutorial to deploy a simple cloud workload

Operate

Learn about the operational procedures needed to manage your cloud resources

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CloudTeaming subscription and payment model

Pay only for the services your business needs

CloudTeaming is designed with flexibility in mind. An agile solution for an ever-evolving cloud landscape.

Cloud Pro Connect is available at a tenant level while Cloud Active Management and Cloud App Hosting are available per subscription – giving you the flexibility to choose the support you need, when you need it most.

All CloudTeaming customers get free access to Cloudmarque open source reference cloud architecture.

✓ Reduce unwanted management costs

✓ Pay for management services on only the relevant parts of Azure and address problem areas

✓ Commercial flexibility with full cost disclosure

✓ Exclusive access to Cloudmarque

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Why choose Trustmarque for your Azure Managed Services

We are more than just a Managed Services Provider. We are an extension of your team.

Access to unrivalled Azure expertise

On-demand access to an expansive team of Azure technical specialists who can tackle your every challenge no matter where you are in your adoption journey.

A trusted Microsoft partner

We're a Gold Microsoft Cloud Partner and an Azure Migration Partner of choice. We understand Azure, which is why you can trust us with your Azure adoption.

CloudTeaming partner onboarding

All engagements begin with a CloudTeaming onboarding service to welcome your internal teams. Together, we set the tone for open communication, collaboration and innovation.

Exclusive reference architecture

We're the only partner providing open source cloud reference architecture so you can leverage the latest DevOps methodologies and enable faster innovation in your organisation.

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Expand your capabilities with CloudTeaming

If you're planning your Azure journey or are already on that path, contact us for a consultation.

We're in IT together.

trustmarque.com/cloud-teaming

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